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BPR Methods is a financial and accounting fractional/outsource service provider to start-up and small businesses. We are your fiscal partner to drive your company to formation, capital investment, fiscal controls, operational excellence, and profitable growth all the way to exit.

#### YOUR FIDUCIARY FROM IDEA TO EXIT



# **Client Successes & Accomplishments**

### **Services and Solutions**

- Accounting/financial control process set up and implementation
- Day-to-day bookkeeping, monthly close, reporting, and cash management
- Equity capital raising
- > Debt financing, packaging, and deal sourcing
- Cost reduction and operational improvements
- > Acquisition strategy, due diligence, and financing arrangements
- Cost-effective sourcing and supply chain management
- Income statement, balance sheet, cash flow strengthening
- Budgeting, forecasting, and financial modeling
- Turnaround
- Company exit strategy and strategic sale
- Project-based financial and accounting support

### **Start-Up/Small Business Challenges**

- ✓ High cost of hiring permanent, full time employees (including benefits)
- ✓ Cash flow constraints in the early stages
- ✓ Lack of access to start-up, working and growth capital
- ✓ Severe time constraints and lack of financial expertise
- ✓ Keeping overhead low and manageable

# How We're Unique

- Sophistication of a CFO minus the high salary, benefits, and executive perks
- Expertise in start-up and small business from concept to commercialization and exit
- Flexible/tiered pricing models, pay only for what you need, and on-demand support only when required
- Collaborative, transparent, empathic, no nonsense, focused, fun
- Multiple industry expertise including medical device, biotech, technology, manufacturing, service, transportation, supply chain, SaaS, and banking
- Raised over \$18 million in debt & equity investment capital from private and public sources
- Secured \$3.4 million in cost reduction through financial modeling, sourcing strategy and supplier contract negotiations
- Secured early-stage bank financing with very flexible terms for three start-up entities
- Designed and implemented accounting/finance procedures
- Arranged and closed bank loan packages totaling \$24 million for medical device company acquisitions
- Guided several early stage entities from business plan to their first sales revenues
- After 5 years of net losses and negative cash flows, returned company to profitability and completed a strategic sale
- Drove a 14% increase in year-over-year net income through strategic pricing initiatives

For a no obligation discussion, rate information, or general questions, please contact BPR Methods at info@bprmethods.com or call (303) 747-4690